

DETERMINATION OF LIMITATION OF SOURCES

1. CONTRACTING ACTIVITY:

Department of Veterans Affairs, Consolidated Contracting Activity-VISN 21.

2. DESCRIPTION OF ACTION:

This action limits competition for the acquisition of Simplicity Pro and accessories for the VA Palo Alto Health Care System (VAPAHCS).

3. DESCRIPTION OF SUPPLIES/SERVICES:

All items and services pertain to the Simplicity environmental control unit (ECU). The Simplicity II AIO is an ECU. These units allow patients with no arm or hand function the ability to control their hospital bed, telephone, television, nurse call bells and lights with a air puff/motion switch or voice command. The SCI unit currently has 5 units all of which are currently being used with the increase in ALS and MS patients. These units are over 15 years-old and have been upgraded over the years. We are requesting 3 new units. An alternative switch for a user who has some upper extremity movement but still cannot operate standard remotes and controls for electric bed and tv. A hand pendant for hospital bed control and interface cable are necessary for controlling the bed through the Simplicity II AIO ECU. These interface cables are customized by the ECU manufacturer for each specific bed model. Since the hospital beds on the ward were changed in Qtr 2 this FY13, there is a need for the new pendants and interface cables. SCI patients need to have independent bed control to raise the head of bed in case of autonomic dysreflexia, which could lead to a stroke and or death if untreated.

The Purchase Request number is 640-13-3-163-0139.

4. AUTHORITY CITED:

FAR 13.106(b)(1), only one source is reasonably available because only one manufacturer's item will meet the Government's needs.

5. REASON FOR AUTHORITY CITED:

The authority cited in paragraph 4 must be used because only one manufacturer's item will meet the Government's needs.

The Simplicity ECU is the most reliable ECU available on the market. This comes from evaluating other ECUs from other manufacturers and years of clinical experience. Simplicity ECU's has one distributor for this region. This distributor is 1st Voice.

6. EFFORTS MADE FOR SOLICITING FROM OTHER VENDORS:

Synopsis is required in accordance with FAR 5.101(a)(1) in that the proposed contract action is above the \$25,000 threshold.

FAR 6.305 (d) (1) The justifications shall be made publically available at the Government Point of Entry (GPE) www.fedbizopps.gov; must remain for a minimum of 30 days.

7. FAIR AND REASONABLE COST DETERMINATION:

The Contracting Officer has determined that the anticipated price will be determined to be fair and reasonable. A Price Negotiation Memorandum (PNM) will detail how the Government has determined that the anticipated costs will be fair and reasonable.

As this item has been determined to be commercial, cost or pricing data will not be required. Pricing techniques such as are described in FAR 15.404-1(b)(2), will be used to establish price fairness and reasonableness.

8. MARKET RESEARCH:

Market research was conducted by searching and reviewing the GSA website, FPDS, and eCMS. It was determined that this product is only available from David Schorr and no other suppliers will satisfy agency requirements.

9. SUPPORTING FACTS:

Any supporting data that is the responsibility of technical or requirements personnel (*e.g.*, verifying the Government's minimum needs or requirements or other rationale for limited sources) and which form a basis for the justification have been certified as complete and accurate by the technical or requirements personnel. The evidence for this is the "Technical Data to Support a Restricted Competition" in the contract file.

1st Voice is the regional distributor of the Simplicity ECU of our area. 1st Voice is knowledgeable about the specific repairs and upgrades if needed for our existing ECUs. 1stVoice will work directly with the manufacturer (Quartet and Stryker) to obtain customized bed interface cables. The manufacturer deals directly with the regional distributor.

The material or service must be compatible in all aspects (form, fit, and function) with existing systems presently installed. The Simplicity ECU's are the most reliable ECUS on the market. It is more cost effective to purchase, upgrade and repair the existing units with a regional supplier with knowledge and experience with our existing units. The new units and possible service, upgrades and repairs must be done through the manufacturer as they are most knowledgeable about their devices. Also, the bed interface cables must be customized by the manufacturer to work with the existing system.

10. LISTING OF SOURCES:

David Schorr
DUNS 01-667-2987
321 Woodland Vista
La Honda, CA 94020-0428
650-747-0275

11. STATEMENT OF ACTIONS:

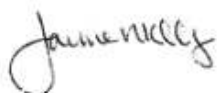
There are not any other manufactures that provide the Simplicity Pro and accessories. The VA has thoroughly investigated other avenues of ECU units and have found this company's product(s) to be the most effective and efficient.

12. CONTRACTING OFFICER CERTIFICATION:

12. CONTRACTING OFFICER CERTIFICATION:

2 of 3
November 2, 2010

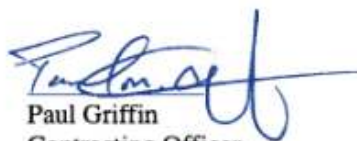
I hereby certify that this justification is accurate and complete to the best of my knowledge and belief.



Jaime N. Kelley
Contract Specialist

09/18/2013

Date



Paul Griffin
Contracting Officer

09.19.2013

Date

Approval / ☒ Disapproval

